

Courses & Modules: Your pre-licensing required courses consist of modules that you will need to complete within each course.

- | | | |
|--|-----------|---|
| 40 hours - Principles & Practices | 8 Modules | <ul style="list-style-type: none"> • Morning module - 8:00am - 12:30pm Afternoon module - 1:00pm - 5:35pm
Evening module - 6:00pm - 10:30pm • Odd number modules = morning even number modules = afternoon • Courses can be taken in-classroom, instructor-led Livestream or self-paced online, or mix and match to fit your needs. • Online courses are self-paced and all modules are available 24/7 at any time convenient for you. |
| 40 hours - Law | 8 Modules | |
| 10 hours - Finance | 2 Modules | |
| 10 hours - Appraisal | 2 Modules | |
- Weekday/weekend programs = two modules in one scheduled day | Evening program = one module per scheduled day

Livestream ■ Attend class in a virtual classroom with other students via Zoom and learn from an instructor in real-time.

WEEKDAY PROGRAM 2 WEEKS Monday-Friday 8:00am - 5:35pm		WEEKEND PROGRAM 5 WEEKS Saturday and Sunday 8:00am - 5:35pm		EVENING PROGRAM 10 WEEKS Two days a week 6:00pm - 10:30pm	
COURSE	DATES	COURSE	DATES	COURSE	DATES
Principles & Practices	Sept 14,16,21,23	Principles & Practices	Aug 29 Sept 12,19,26	Monday & Wednesday	Principles & Practices Sept 21,23,28,30 Oct 5,7,12,14 Law Oct 19,21,26,28 Nov 2,4,9,11 Finance Nov 16,18 Appraisal Nov 23,25
Law	Sept 15,17,22,24	Law	Aug 30 Sept 13,20,27		
Finance	Sept 18	Finance	Oct 3		
Appraisal	Sept 25	Appraisal	Oct 4		
Principles & Practices	Oct 5,7,12,14	Principles & Practices	Oct 10,17,24,31	Tuesday & Thursday	Principles & Practices Aug 4,6,11,13,18,20,25,27 Law Sept 1,3,8,10,15,17,22,24 Finance Sept 29 Oct 1 Appraisal Oct 6,8
Law	Oct 6,8,13,15	Law	Oct 11,18,25 Nov 1		
Finance	Oct 9	Finance	Nov 7		
Appraisal	Oct 16	Appraisal	Nov 8		
Principles & Practices	Nov 2,4,9,11	Principles & Practices	Nov 14,21 Dec 5,12		Principles & Practices Oct 13,15,20,22,27,29 Nov 3,5 Law Nov 10,12,17,19,24 Dec 1,3,8 Finance Dec 10,15 Appraisal Dec 17,22
Law	Nov 3,5,10,12	Law	Nov 15,22 Dec 6,13		
Finance	Nov 6	Finance	Dec 19		
Appraisal	Nov 13	Appraisal	Dec 20		
Principles & Practices	Dec 7,9,14,16				
Law	Dec 8,10,15,17				
Finance	Dec 11				
Appraisal	Dec 18				

Sales Post-Licensing Schedules

Individuals **must complete the 20-hour sales post-licensing courses** within one year of the date their license was issued. This course will teach you about new changes in the industry, as well as how your education is applied in the real world of real estate sales.

Livestream ■ Attend class in a virtual classroom with other students via Zoom and learn from an instructor in real-time.

WEEKDAY PROGRAM: Day 1 and 2: 9:00am - 5:00pm | Day 3: 9:00am - 4:00pm

COURSE DATES

Sept 28,29,30 Oct 27,28,29 Nov 17,18,19 Dec 15,16,17

Classroom ■ Columbus/Westerville

WEEKDAY PROGRAM

2 WEEKS

Monday-Friday | 8:00am - 5:35pm

COURSE

DATES

Principles & Practices	Sept 14,16,21,23
Law	Sept 15,17,22,24
Finance	Sept 18
Appraisal	Sept 25
Principles & Practices	Oct 5,7,12,14
Law	Oct 6,8,13,15
Finance	Oct 9
Appraisal	Oct 16
Principles & Practices	Nov 2,4,9,11
Law	Nov 3,5,10,12
Finance	Nov 6
Appraisal	Nov 13
Principles & Practices	Dec 7,9,14,16
Law	Dec 8,10,15,17
Finance	Dec 11
Appraisal	Dec 18

WEEKEND PROGRAM

5 WEEKS

Saturday and Sunday | 8:00am - 5:35pm

COURSE

DATES

Principles & Practices	Oct 10,17,24,31
Law	Oct 11,18,25 Nov 1
Finance	Nov 7
Appraisal	Nov 8

EVENING PROGRAM

10 WEEKS

Two days a week | 6:00pm - 10:30pm

COURSE

DATES

Principles & Practices	Aug 4,6,11,13,18,20,25,27
Law	Sept 1,3,8,10,15,17,22,24
Finance	Sept 29 Oct 1
Appraisal	Oct 6,8
Principles & Practices	Oct 13,15,20,22,27,29
Law	Nov 3,5
Finance	Nov 10,12,17,19,24 Dec 1,3,8
Appraisal	Dec 10,15
	Dec 17,22

Sales Review Crammer
8:00am - 5:30pm

Sept 11
Oct 2

Oct 23
Nov 20

Dec 29

Classroom ■ Cleveland South/Independence

WEEKDAY PROGRAM

2 WEEKS

Monday-Friday | 8:00am - 5:35pm

COURSE

DATES

Principles & Practices Sept 14,16,21,23
Law Sept 15,17,22,24
Finance Sept 18
Appraisal Sept 25

Principles & Practices Oct 5,7,12,14
Law Oct 6,8,13,15
Finance Oct 9
Appraisal Oct 16

Principles & Practices Nov 2,4,9,11
Law Nov 3,5,10,12
Finance Nov 6
Appraisal Nov 13

Principles & Practices Dec 7,9,14,16
Law Dec 8,10,15,17
Finance Dec 11
Appraisal Dec 18

WEEKEND PROGRAM

5 WEEKS

Saturday and Sunday | 8:00am - 5:35pm

COURSE

DATES

Principles & Practices Aug 29 Sept 12,19,26
Law Aug 30 Sept 13,20,27
Finance Oct 3
Appraisal Oct 4

Principles & Practices Nov 14,21 Dec 5,12
Law Nov 15,22 Dec 6,13
Finance Dec 19
Appraisal Dec 20

EVENING PROGRAM

10 WEEKS

Two days a week | 6:00pm - 10:30pm

COURSE

DATES

Principles & Practices Sept 21,23,28,30 Oct 5,7,12,14
Law Oct 19,21,26,28 Nov 2,4,9,11
Finance Nov 16,18
Appraisal Nov 23,25

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40 hours - **Principles & Practices** 8 Modules

40 hours - **Law** 8 Modules

10 hours - **Finance** 2 Modules

10 hours - **Appraisal** 2 Modules

- Weekday/weekend programs = two modules in one scheduled day | Evening program = one module per scheduled day

- Morning module - 8:00am - 12:30pm | Afternoon module - 1:00pm - 5:35pm
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- **Courses can be taken in-classroom, instructor-led Livestream or self-paced online, or mix and match to fit your needs.**

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Classroom ■

Cincinnati North/West Chester

Toledo/Maumee

Dayton Area Board of Realtors – DABR

WEEKDAY PROGRAM

2 WEEKS

Monday-Friday | 8:00am - 5:35pm

COURSE

DATES

Principles & Practices Sept 14,16,21,23

Law Sept 15,17,22,24

Finance Sept 18

Appraisal Sept 25

Principles & Practices Nov 2,4,9,11

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Appraisal Nov 13

WEEKDAY PROGRAM

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COURSE

DATES

Principles & Practices Nov 2,4,9,11

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Monday-Friday | 8:00am - 5:35pm

COURSE

DATES

Principles & Practices Oct 5,7,12,14

Law Oct 6,8,13,15

Finance Oct 9

Appraisal Oct 16

Principles & Practices Dec 7,9,14,16

Law Dec 8,10,15,17

Finance Dec 11

Appraisal Dec 18

OPEN HOUSES & CAREER EXPOS

HONDROS
COLLEGE

1.888.HONDROS | www.Hondros.com

Virtual Open House ■ During the Open House, you will have the opportunity to explore career paths in real estate, mortgage lending, appraisal, insurance, and home inspection. Meet with industry experts and experienced instructors to gain insight into a “day in the life” of your new career.

Livestream | 6:00pm-7:00pm

Sept 22

Oct 21

Nov 18

Dec 30

Career Expos ■ We offer monthly Career Expos livestream via Zoom and in-person to all real estate students currently enrolled in classes. During the event, you'll be able to network with brokers seeking new talent and get an understanding from industry professionals on what it takes to be successful.

Date	Location	Time
Sept 15	Cincinnati/ West Chester Location	5:30pm-7:00pm
Sept 16	Cleveland/ Independence Location	5:30pm-7:00pm
Sept 16	Columbus/ Westerville Location	5:30pm-7:00pm
Oct 7	Cleveland/ Independence Location	5:30pm-7:00pm
Oct 7	Columbus/ Westerville Location	5:30pm-7:00pm
Oct 14	Livestream: Akron	6:00pm-7:00pm

Date	Location	Time
Nov 3	Cincinnati/ West Chester Location	5:30pm-7:00pm
Nov 4	Cleveland/ Independence Location	5:30pm-7:00pm
Nov 4	Columbus/ Westerville Location	5:30pm-7:00pm
Nov 10	Toledo/ Maumee Location	6:00pm-7:00pm
Dec 9	Cleveland/ Independence Location	5:30pm-7:00pm
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Sept 16	Cleveland/ Independence Location	5:30pm-7:00pm
Sept 16	Columbus/ Westerville Location	5:30pm-7:00pm
Oct 7	Cleveland/ Independence Location	5:30pm-7:00pm
Oct 7	Columbus/ Westerville Location	5:30pm-7:00pm
Oct 14	Livestream: Akron	6:00pm-7:00pm

Date	Location	Time
Nov 3	Cincinnati/ West Chester Location	5:30pm-7:00pm
Nov 4	Cleveland/ Independence Location	5:30pm-7:00pm
Nov 4	Columbus/ Westerville Location	5:30pm-7:00pm
Nov 10	Toledo/ Maumee Location	6:00pm-7:00pm
Dec 9	Cleveland/ Independence Location	5:30pm-7:00pm
Dec 9	Columbus/ Westerville Location	5:30pm-7:00pm

Sales Review Crammer

This course features a simulated exam, a comprehensive review of the State/National Exam questions and concepts as well as test-taking techniques and tips.

Livestream | 8:00am - 5:30pm

Sept 4	Oct 10	Nov 13	Dec 29
Sept 12	Oct 16	Nov 21	
Sept 18	Oct 24	Dec 4	
Sept 26	Oct 30	Dec 12	
Oct 2	Nov 7	Dec 18	

Classroom | 8:00am - 5:30pm

Columbus/Westerville

Sept 11	Oct 23	Dec 29
Oct 2	Nov 20	

Cleveland South/Independence

Sept 11	Oct 23	Dec 29
Oct 2	Nov 20	

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30 Hour Livestream CE Package

WEEKDAY

DATE	COURSE	TIME	CE HRS
Oct 20	Liability and the Licensee	9:00am-12:00pm	3
Oct 20	Understanding Environmental Regulations	1:00pm-4:00pm	3
Oct 21	Serving Generational Clients	9:00am-12:00pm	3
Oct 21	Property Condition Discovery and Disclosure Compliance	1:00pm-4:00pm	3
Oct 27	Ohio Ethics: Canons and Code Together	9:00am-12:00pm	3
Oct 27	Cybersecurity: Protecting the Real Estate Transaction	1:00pm-4:00pm	3
Oct 28	Ohio Civil Rights	9:00am-12:00pm	3
Oct 28	Charting Your Success	1:00pm-4:00pm	3
Oct 29	Current Core Laws in Ohio	9:00am-12:00pm	3
Oct 29	Property Management Basics	1:00pm-4:00pm	3
Dec 7	Liability and the Licensee	9:00am-12:00pm	3
Dec 7	Understanding Environmental Regulations	1:00pm-4:00pm	3
Dec 8	Serving Generational Clients	9:00am-12:00pm	3
Dec 8	Property Condition Discovery and Disclosure Compliance	1:00pm-4:00pm	3
Dec 9	Ohio Ethics: Canons and Code Together	9:00am-12:00pm	3
Dec 9	Cybersecurity: Protecting the Real Estate Transaction	1:00pm-4:00pm	3
Dec 10	Ohio Civil Rights	9:00am-12:00pm	3
Dec 10	Charting Your Success	1:00pm-4:00pm	3
Dec 11	Current Core Laws in Ohio	9:00am-12:00pm	3
Dec 11	Property Management Basics	1:00pm-4:00pm	3

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30 Hour Livestream CE Package

DATE	COURSE	WEEKDAY TIME	CE HRS
Oct 21	CNE Part 1- Negotiation 1- Your Firm Foundation	9:00am-12:00pm	3
Oct 21	CNE Part 2- Negotiation 2- Negotiation Styles and Building Trust	12:30pm-3:30pm	3
Oct 22	CNE Part 3- Negotiation 3- Buyer Psychology and Persuasion Principles	9:00am-12:00pm	3
Oct 22	CNE Part 4- Negotiation 4- The Proven Approach for Real Estate Success	12:30pm-3:30pm	3
Oct 27	Ohio Ethics: Canons and Code Together	9:00am-12:00pm	3
Oct 27	Cybersecurity: Protecting the Real Estate Transaction	1:00pm-4:00pm	3
Oct 28	Ohio Civil Rights	9:00am-12:00pm	3
Oct 28	Charting Your Success	1:00pm-4:00pm	3
Oct 29	Current Core Laws in Ohio	9:00am-12:00pm	3
Oct 29	Property Management Basics	1:00pm-4:00pm	3
Dec 9	Ohio Ethics: Canons and Code Together	9:00am-12:00pm	3
Dec 9	Cybersecurity: Protecting the Real Estate Transaction	1:00pm-4:00pm	3
Dec 10	Ohio Civil Rights	9:00am-12:00pm	3
Dec 10	Charting Your Success	1:00pm-4:00pm	3
Dec 11	Current Core Laws in Ohio	9:00am-12:00pm	3
Dec 11	Property Management Basics	1:00pm-4:00pm	3
Dec 16	CNE Part 1- Negotiation 1- Your Firm Foundation	9:00am-12:00pm	3
Dec 16	CNE Part 2- Negotiation 2- Negotiation Styles and Building Trust	12:30pm-3:30pm	3
Dec 17	CNE Part 3- Negotiation 3- Buyer Psychology and Persuasion Principles	9:00am-12:00pm	3
Dec 17	CNE Part 4- Negotiation 4- The Proven Approach for Real Estate Success	12:30pm-3:30pm	3